



## HighPoint Solutions Partners with Netezza

**January 26, 2009- King of Prussia, PA.** Adds New Focus on Data Warehouse Appliances to Business Intelligence Practice

HighPoint Solutions LLC, a premier provider of business-driven IT solutions, today announced a strategic partnership with Netezza, a leader in data warehouse appliances (DWA), combining storage, processing, database and analytics into a single system. Netezza's DWA is now part of the HighPoint Business Intelligence (BI) practice. HighPoint Solutions' new extended BI offerings provide cost effective, pragmatic solutions to meet enterprise and/or departmental needs of life science, healthcare and financial companies.

As companies struggle to quickly access their mountains of stored information, HighPoint Solutions has recognized the need to apply the power of massively parallel computing to large-scale data warehousing and analytics to its customers' requirements. HighPoint Solutions can turn the potential of Netezza DWAs into a powerful Business Intelligence/Data Warehousing solution.

The Netezza system is a strong addition to HighPoint Solutions' current DWA JumpStart offering, which provides companies with the software, hardware, and initial consulting to get an appliance environment running quickly all for a low fixed fee. The Jumpstart program quickly takes clients from the strategic engagement to DWA selection and proof-of-concepts through full implementation and deployment in just 30-45 days.

"Netezza is a premier DWA solution that provides unparalleled performance," said Stuart Schiffman, HighPoint Solutions' vice president of Performance Management. "Netezza is focused on developing superior products and its appliance easily integrates with a wide variety of Business Intelligence tools. Partnering with Netezza will enable us to address the large-scale data warehouse challenges our clients are facing."

"The simplicity and performance of the Netezza appliance complements HighPoint Solutions' dedication to service in specific verticals," explained Kim Strayer, Director, Channel Sales at Netezza. "HighPoint brings deep expertise in business intelligence, data warehousing and industry knowledge and its execution and delivery expertise enables projects to run smoothly from start to finish."

### About HighPoint Solutions LLC

HighPoint Solutions is a premier provider of business-driven IT solutions to more than 100 clients nationwide in the life science, healthcare and financial industries. The company provides business consulting, system integration and professional services, including onsite industry-specialized IT staffing, offshore resources, managed hosting and application support services.

HighPoint Solutions is headquartered in King of Prussia, Pa. with additional offices in New Jersey, Chicago, and California. For more information, visit [www.highpoint-solutions.com](http://www.highpoint-solutions.com).